# 3 PROVEN METHODS TO CREATE A PROFITABLE ONLINE COURSE



**DIGITAL BADGE CHECKLIST** 

CLIENTENGAGEMENTACADEMY.COM

## **HERE'S HOW IT WORKS:**

0	Become and expert at digital badges
0	Understand the strategy behind digital badges
0	Create a learners pathway that clearly defines and describes the digital badge
0	Write expert copy the empowers the learner and the digital badge
0	Get great graphics made for your digital badge
0	Deploy the digital badge
0	Help the learner share the digital badge
0	Watch your brand explode
0	Get leads for free



## **ABOUT THE AUTHOR**

# MIKE WEISS,

### FOUNDER/CEO CLIENT ENGAGEMENT ACADEMY



Mike Weiss spent more than 30 years in Financial Services having raised more than \$100,000,000 and served as a Financial Consultant to thousands of Clients. Additionally, Mike Co-founded (and later sold) GreenTrack, a leading financial and tax reporting company that was responsible for tracking more than \$26 Billion in assets.

From Finances to Digital, Mike transitioned to a career in Digital Marketing and in less than 16 months, the company went from \$100,000 per year to more than \$2,000,000 acquiring over 7,000 customers in 80 countries before the company was sold.

In 2012, Mike was chosen top four (out of four-hundred) for Infusionsoft's, "Marketer of the Year." Mike recognized early on in the financial industry that customer education and results were the keys to success. Then, after his move to Digital Marketing, this became his, "Mantra."

In the years that followed, Mike Weiss has become recognized as one of the, "Top Guns" in Digital Education and Technology with a specialization in client engagement, e-learning, online marketing and sales, digital badging and gamification.

Mike formed Client Engagement Academy which has designed, built and manages more than 30 "Cutting Edge" EdTech Platforms for many of the Digital Marketing Leaders in the industry.

When he's not, "Breaking New Digital Ground," Mike spends time with his soulmate, Carolyne, and their family. They have a powerful spiritual practice and work toward helping others to treat all relationships with humanity and dignity.











## **ADDITIONAL RESOURCES**





## **FREE EBOOK**

Learn the 5 Steps to Accelerate
Your Online Course Profits

## DIGITAL MARKETER CASE STUDY

Discover how we helped Digital Marketer's Certification Program grow from \$0 to \$2,000,000 in less than two years.

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